

ALBERTO AZAMBUJA

ALBERTO STANDS OUT FOR HIS CONNECTIONS

In being **Balanced** Alberto is usually calm in times of stress and difficulty. In the face of adversity he is able to stay level headed and focused. Alberto is **Diplomatic** and able to build and maintain good relationships with people at any level. It also makes him an effective manager of teams he looks after everyone's needs and well-being. Being **Sociable** is a strength that helps Alberto build new relationships and maintain existing ones. Chances are he is happy in outward-facing roles which require a high level of interaction, and has built up a good network of contacts. Alberto is **Innovative** which means he is able to generate original ideas and apply them in useful ways. He is able to think differently and take the lead on how things should be done.

WHAT MAKES ALBERTO UNIQUE

Alberto's **Creativity** score measures how original and innovative his thinking is, or how logical and analytical it is. He is open-minded, enjoys novelty and change, and is often coming up with new and interesting ideas.

Thinking measures how abstractly or concretely Alberto prefers to think when solving problems. While he has a naturally a hands-on approach and is a practical sort of person, Alberto also likes to think over problems through research and study. He learns both from experience and the insights of others.

Alberto's **Drive** score measures his level of ambition. He is confident and always aims to do his very best work, but he doesn't see the people around him as rivals. So while Alberto enjoys being praised for his achievements, he is equally happy to see others being recognised for theirs.

The **Connections** score measures how Alberto manages relationships and how well he works independently. Alberto enjoys being at a stage in his career where he is helping other people, establishing connections and growing a network.

ALBERTO'S TOP STRENGTHS



BALANCED

Alberto is calm and positive, even under pressure. He doesn't worry about things and doesn't get stressed. He succeeds through:

- . his resilience to stress
- . staying upbeat
- . keeping a cool head



DIPLOMATIC

Alberto is cooperative and looks for a win for all sides. He is good at relating to people and thinking of their needs. He succeeds through:

- . giving more than he takes
- . appearing warm and approachable
- . building strong relationships



SOCIABLE

Meeting people comes naturally to Alberto. He is happy to be the centre of attention, even talking to groups of strangers. He succeeds through:

- . his sociability
- . building networks and relationships
- . his enthusiasm



INNOVATIVE

Alberto stands out for his original thinking. He prefers to avoid the obvious route when it comes to problem solving. He succeeds through:

- . seeing things differently
- . coming up with lots of original ideas
- . finding new solutions

PEOPLE LIKE ALBERTO



Stay calm when stress levels rise



Have strong social skills



Thrive on meeting new people



Enjoy coming up with innovative solutions



May not realise when others are stressed

Need to be deliberate in delivering critical feedback

May prefer not to work alone

Can feel constrained by too much routine

