

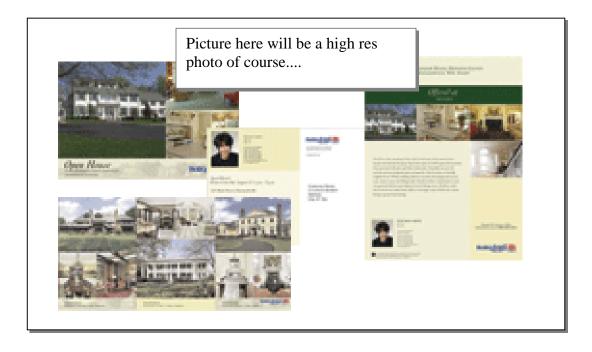
## **Burgdorff Realtors, ERA**

## Bringing you a Direct On-Line Ordering System right to your Desktop

http://www.merrillshop.com/burgdorffera

## Your Step-By-Step Guide to Property/Associate Marketing!

Save Time & Money with these Marketing Solutions starting now!



\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*

# Benefits To You...

- Custom Online Ordering System
- > Dynamic, High-End Products
- > Easy, Fast- Efficient
- Store as much Property Information and Photos as you wish
- > SAVE work in process Start an order & if you get interrupted, Save and Finish later!
- Maintain up to 10 client mailing lists for target mailings
- > Electronic Proofing Feature
- > Quick Turnaround Times

\*

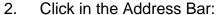
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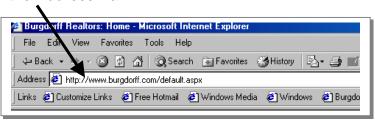
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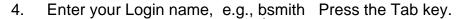
## A. Getting Started

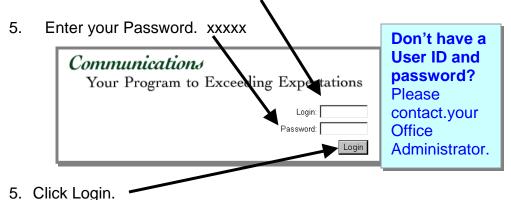
1. From your Desktop, Double Click on the Internet Explorer Icon.





3. Type <a href="http://www.merrillshop.com/burgdorffera/">http://www.merrillshop.com/burgdorffera/</a> Press Enter.





The Main Page displays:

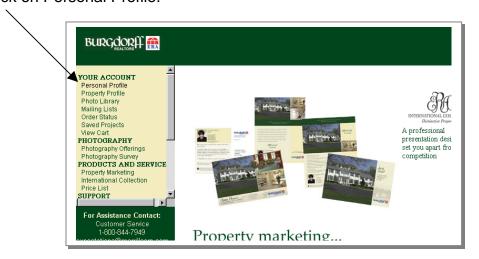


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6. Select Property Associate Marketing.



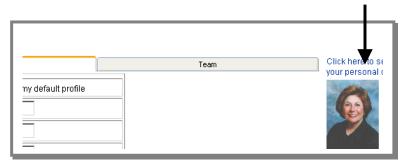
- B. <u>Create/Modify Your Agent Profile information such as</u>
  <u>Telephone information, e-mail address</u>. You need to do this so you don't have to keep reentering this information every time you need to create a marketing piece.
  - 1. Click on Personal Profile.



2. Either enter your information or revise it to make sure it is correct.

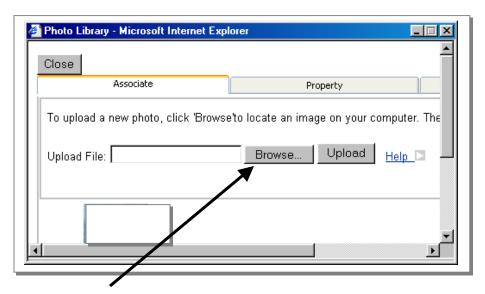


3. Upload a photo of yourself. Make sure you have uploaded a personal photo. You can change this photo at any time. Click here.

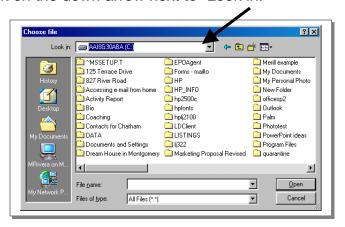


Note: You may have to click and drag on the horizontal Scroll Bar to see more of the photo/more of what's inside the Window...

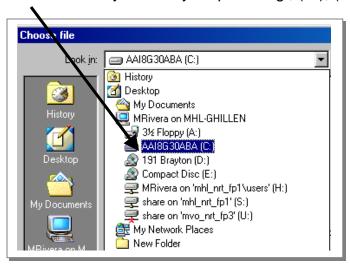
4. The Photo Library Window displays:



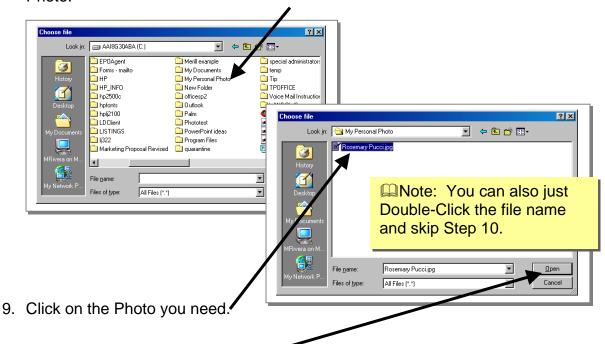
- 5. Click Browse.
- 6. Click on the down arrow next to "Look in."



7. Click on the Drive where you have your photo.e.g., (C:), (E:), (H:)



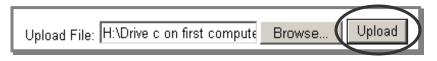
8. Double Click on the Folder where you have your photo. e.g. My Personal Photo.



10. Click on the Open button.

Note: if you don't have your photo file in a folder, **click on the Drive**. e.g., (C:) and **then click on the specific photo file**.

11. Click Upload.



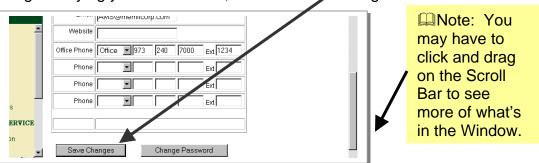
12. You will see a process bar for a few seconds page redisplays with your new photo.



- 13. You can also Select this as your Default Photo, Download a High Res Photo (Refer to the Tips section for more info), or Delete the Photo from the Library if necessary.
- 14. Once you are done, scroll back up and click on the Close button.



15. The Personal Profile Photo redisplays. Once you are done entering/modifying your information, click on Save Changes.



## C. Create/Edit a Property Profile.

1. Click on Property Profile.



- 2. Click Add New Property.
- 3. Enter all the required fields e.g., Property Label, Address 1. All required fields have a red asterisk next to them.



5. The Property Profile page displays with the Property Information.



If you need to edit any of the Property information, click Edit. Review Steps 3-4 above if necessary.

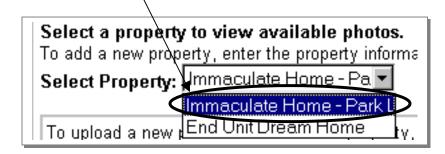


## D. Add Photos for Your Properties:

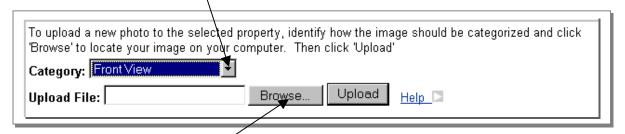
1. Click on Photo Library.



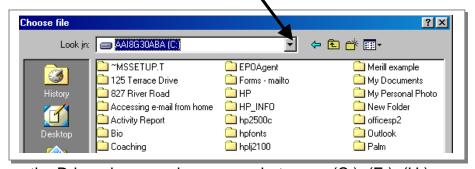
2. Select the Property "label" for which you need to add the photos.



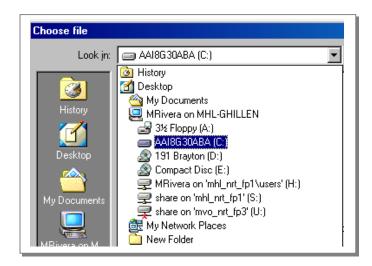
3. Click on the down arrow to select the Category e.g., Living Room, Dining Room.



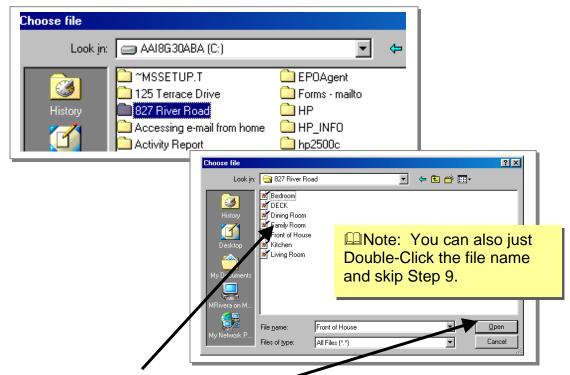
- Click on the Browse button.
- 5. Click on the down arrow next to "Look In"



6. Click on the Drive where you have your photo.e.g., (C:), (E:), (H:)



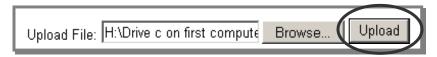
7. Double Click on the Folder where you have your photo. e.g. 827 River Road



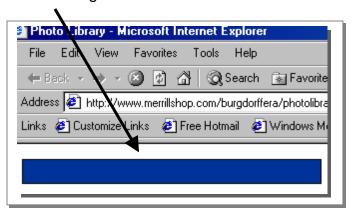
- 8. Click on the Photo you Need.
- 9. Click on the Open Button.

Note: if you don't have your photo file in a folder, **click on the Drive**. e.g., (C:) and **then click on the specific photo file**.

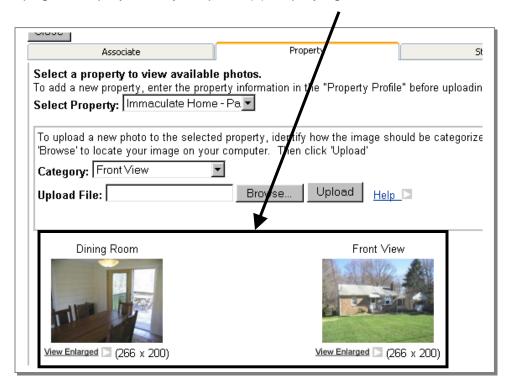
10. Click on the Upload button.



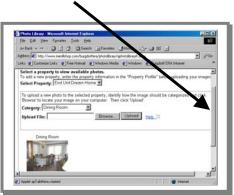
You will see a Processing Screen for a few seconds.

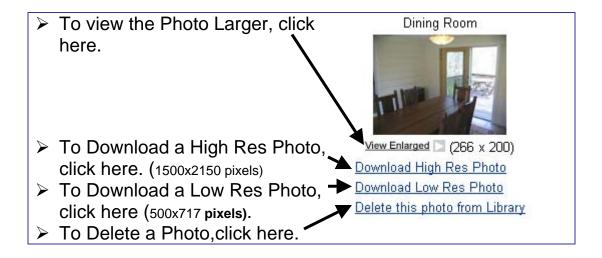


11. The page redisplays with your photo(s) displaying.



12. You can also manage your folders from this page: e.g., Delete Photos. You will have to use the scroll bar to see this options.





13. Once you are done managing your photos, click on the Close button. You may need to scroll back up.



E. <u>How to Add a Mailing Lists</u>. You can either bring in a list of names and addresses from a list you already have such as Excel or you can manually enter the names here and edit the information as needed. You can manage up to 10 mailing lists!

### > To Manually Enter Names:

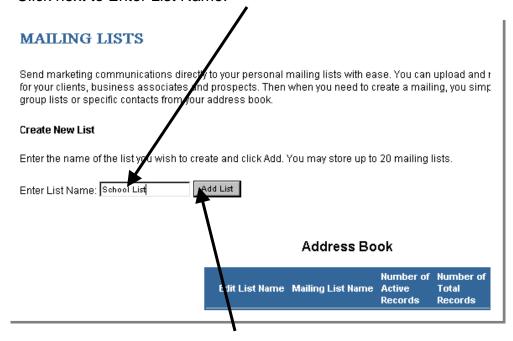
1. Log in (Refer to page 3 for instructions if necessary.)



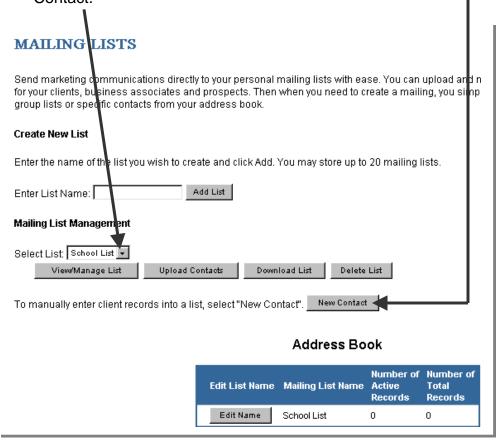


3. The MAILING LISTS page displays.

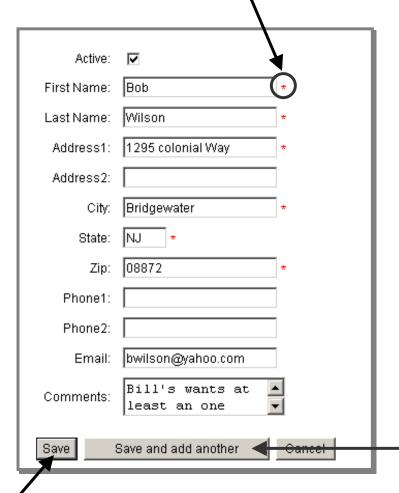
4. Click next to Enter List Name.



- 5. Type School List, Click Add List.
- If necessary, click on the down arrow to make sure you select the List you just entered. Enter your contacts by clicking on New Contact.



7. Make sure you fill in all the required fields. They have a red asterisk next to them. e.g. First Name

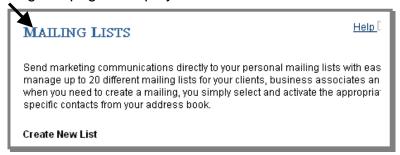


8. Click on Save if this is the only contact you would like to add at this time.

OR

Click on Save and Add another if you would like to add another contact.

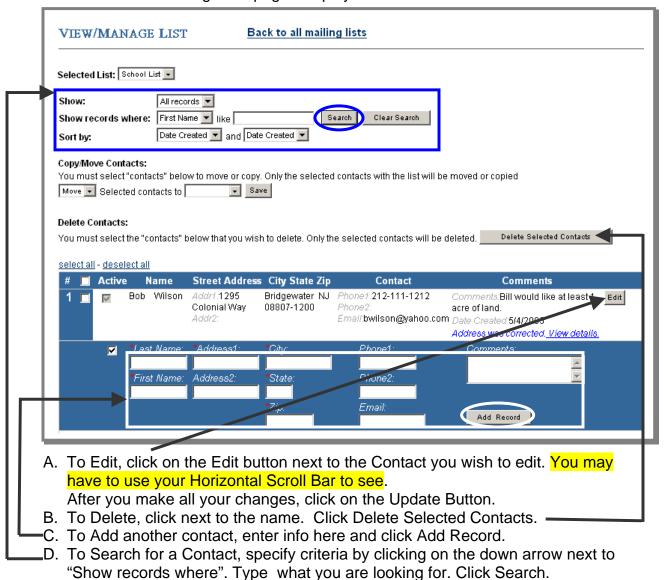
9. The Mailing List page redisplays.

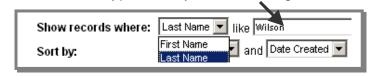


10. If you need to Edit/Add/Delete another Contact, Click View/Manage Lists.



11. The View/Manage List pages displays:





## > To Upload a File

Another way to get your contacts into this system is to upload a file you already have in another source, such as Microsoft Excel, Microsoft Word, Outlook or Act. This is great because you will save time since you don't have to enter the information for existing contacts manually.

1. Log in (Refer to page 3 for instructions if necessary)





3. The MAILING LISTS page displays.

MAILING LISTS							
Send marketing communications directly to your personal mailing lists with ease. You can upload and ma for your clients, business associates and prospects. Then when you need to create a mailing, you simply group lists or specific contacts from your address book.							
Create New List							
Enter the name of the list you wish to create and click Add. You may store up to 20 mailing lists.							
Enter List Name: Add List							
	Address Book						
	Edit List Name	Mailing List Name	Number of Active Records	Number of Total Records			

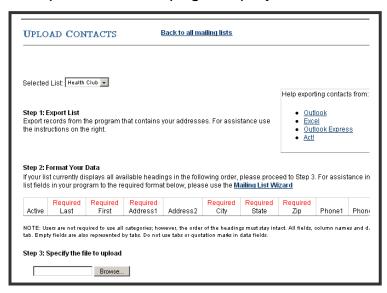
4. Click next to Enter List Name.



5. Type the name e.g., Health Club. Click Add List.
If necessary, click on the down arrow and **select** the List **you just entered**. The Name of your List now appears next to Select List

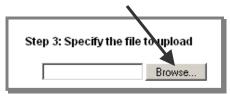


- 6. Click Upload Contacts
- 7. The Upload Contact page displays:

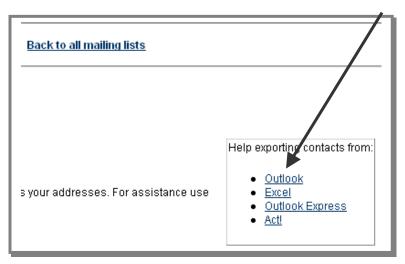




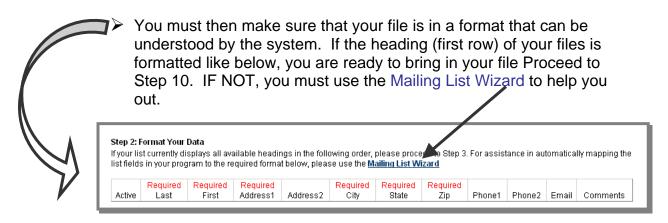
8. Before you click on Browse. Please read the following:



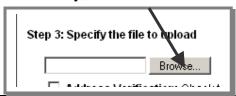
➤ If you need any help producing a file you can use from the original place your contacts are being stored such as Microsoft Outlook, please click on the appropriate link below.



➤ If you still need help after viewing that information, please contact Customer Support at 1-800-844-7949.



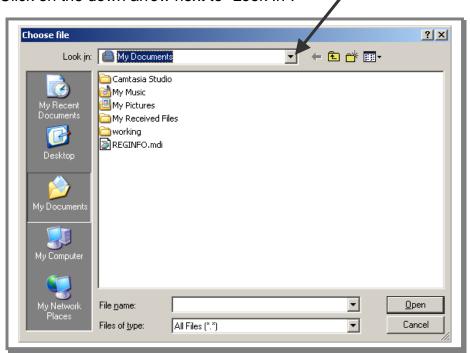
9. Once your file is ready, click Browse:



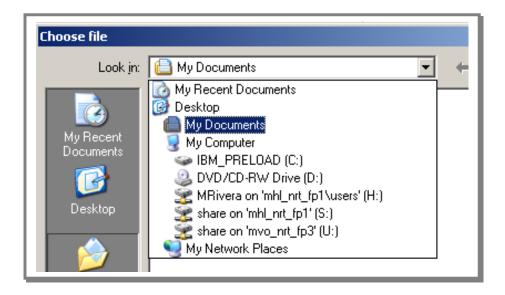


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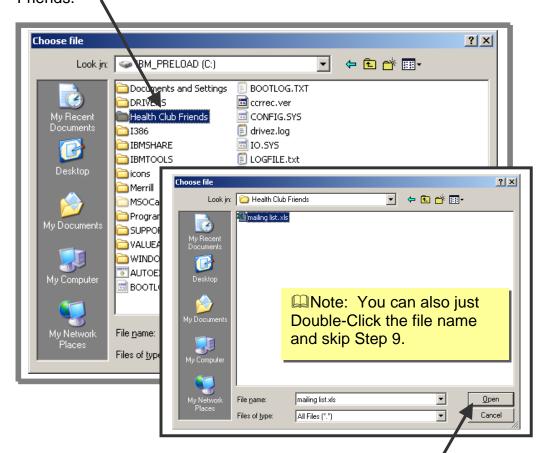
10. Click on the down arrow next to "Look In".



11. Click on the Drive where you have your mailing list file. e.g. (C:), (E:), (H:)



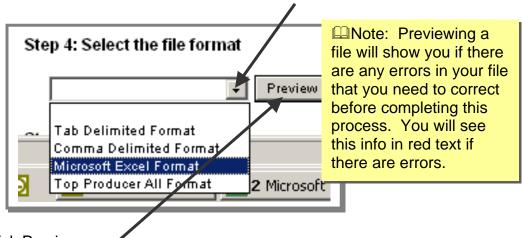
12. Double Click on the Folder where you have your file e.g., Health Club Friends.



- 13. Click on the file you need. e.g., mailing list.xls
- 14. Click on the Open button.

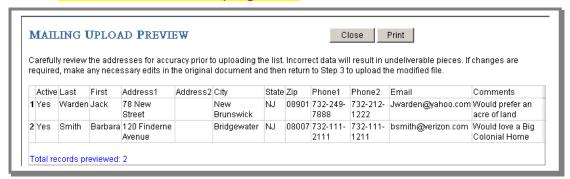
Note: if you don't have your photo file in a folder, **click on the Drive**. e.g., (C:) and **then click on the specific photo file**.

15. You should then Select the File Format to **preview** the file. We are choosing Excel because we were using an Excel File for our example.



16. Click Preview.

> The preview Window displays. \*\*If you have a Pop-up Blocker you will need to turn off for this program.\*\*

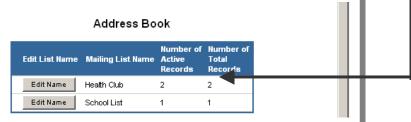


- 17. Click Close
- 18. Click on Upload



Step 6: Upload

necessary. Under Address Book you will see that your file was Uploaded.

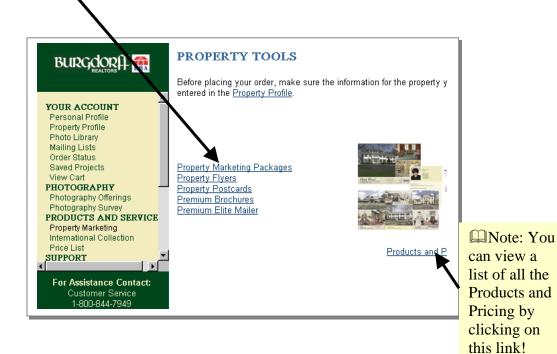


19. To edit any of the information, refer to page 16, Step 11, A-D

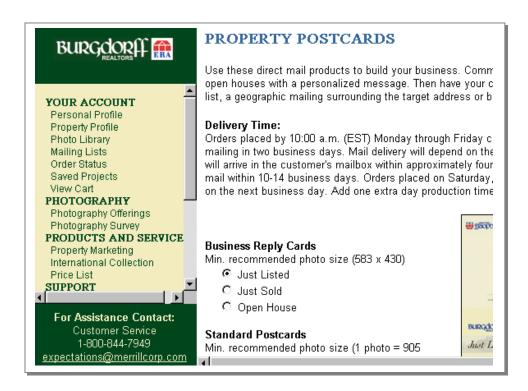
- F. Create distinctive Marketing pieces to showcase your Property. This includes Postcards, Brochures, Flyers and much more!
  - 1. To Create a Postcard. Click on Property Marketing.



- 2. The Property Tool page displays:
- 3. Click on Property Postcards.

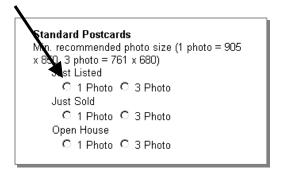


4. The Property Postcard page displays:



You can select a Business Reply Card, Standard Postcard, Large Postcard.

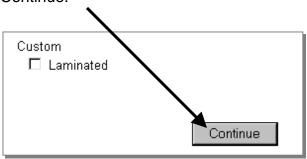
- 5. Scroll down to Standards Postcards.
- 6. Select Just Listed 1 Photo



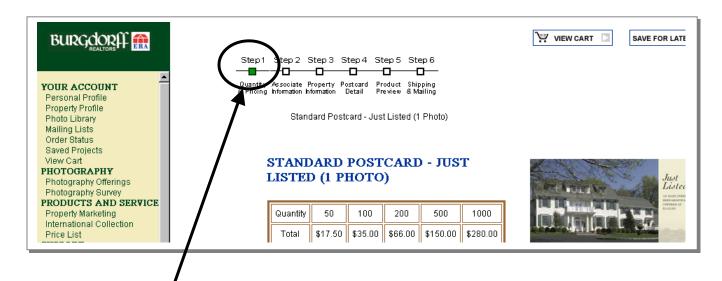
7. As soon as you do, you will notice it now displays a visual of what that postcard looks like.



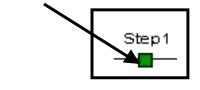
8. Press Continue.

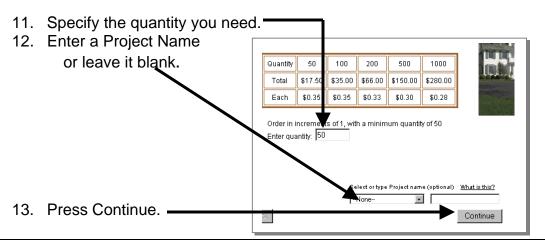


9. The Standard Postcard Just listed page displays:



10. Notice you are on **Step 1**. You will always know what step you are on because there will be a green indicator underneath the step #.





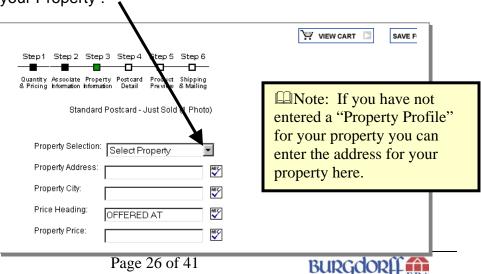
14. Review that all your contact information is correct.

First Name:	Pamela	*	
Middle Name:			
Last Name:	James	*	
Title 1:		*	
Title 2:			
E-mail:	AMS@merrillcorp.com		
Web Site:			
Phone 1:	Office 973 240	7000	Ext 1234
Phone 2:	<b>V</b>		Ext
Phone 3:	<b>V</b>		Ext
Phone 4:	•		Ext
Agent Photo:			
	Select/Edit Image		
Show Mortgage Information:	Yes 🔻		
Mortgage Phone:			
Office Address 1:	4110 Clearwater Road		
Office City:	St. Cloud		

15. Click on the Continue button. Scroll down if necessary.

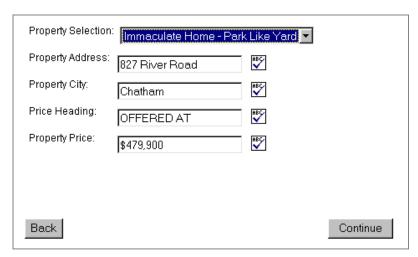


16. Select your Property:

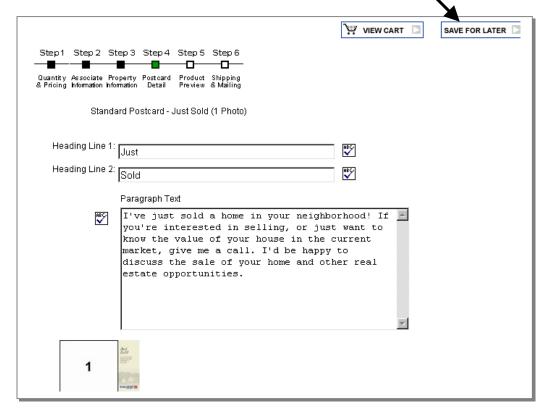


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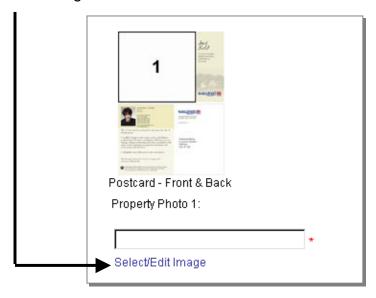
17. The information now displays for your property:



- 18. You can also "Spell Check" each of these rows by clicking on the spelling Icon is at the end of each row.
- 19. Click on the Continue
- 20. Fill in/Modify any information you need to. Please note that you can also finish this postcard later if you need to.



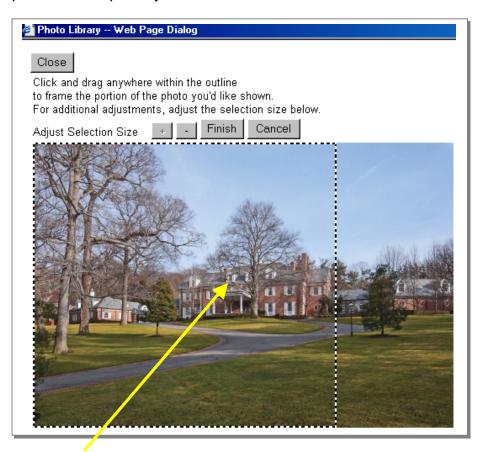
21. Click on Select/Edit an image:



22. The Photo Library window opens. Select your Photo by clicking on one of the photos you see or Upload a photo you would like to use (Refer to pages 9-11 if necessary):



23. Once you select your photo, you will have the opportunity to frame the portion of the photo you would like shown.

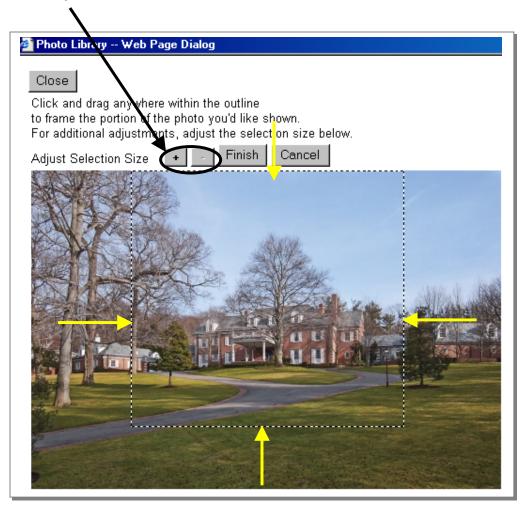


Click and drag within the dotted lines to specify the part of the photo you wish to use. You can drag to the left or to the right. If you want to capture just the middle portion of the photo, you need to drag to the middle.



You can also make the area within the dotted lines smaller so you can have more options when specifying an area of the photo you would like to use.

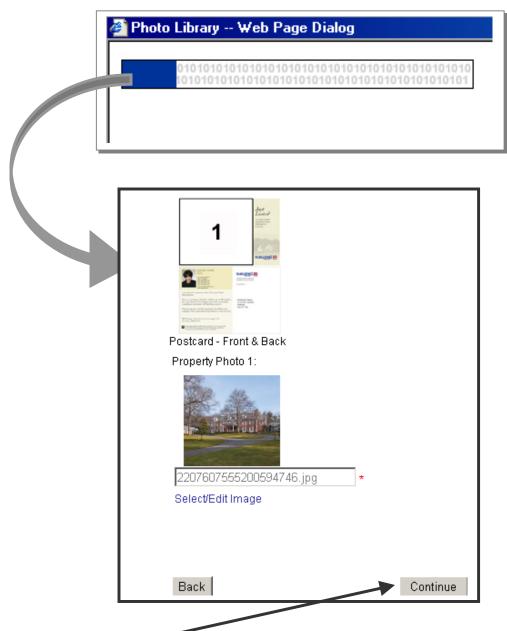
Use the Adjust Selection Size buttons to do this.



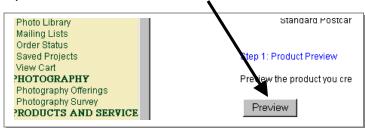
- Then Click and Drag within the center of that area to specify the area you wish to use.
- Click on Finish button once you are done.



24. You will see the processing bar window and then you will see that the photo appears now on the page with the rest of the information.

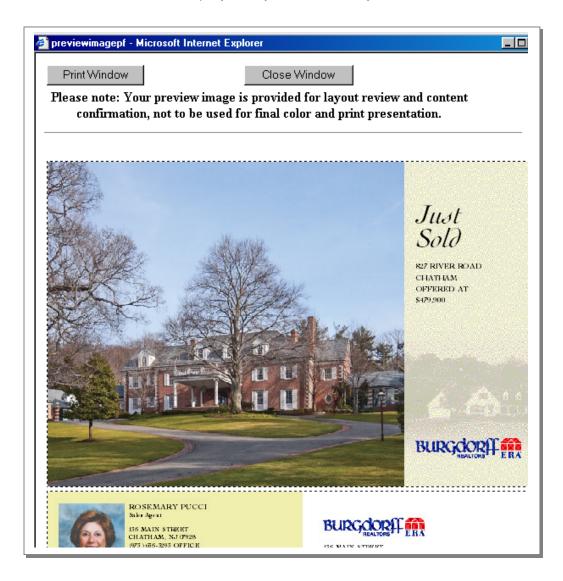


- 25. Click Continue.
- 26. To preview the card, click Preview.

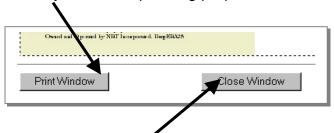


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27. The Preview Window displays for you to review your card.

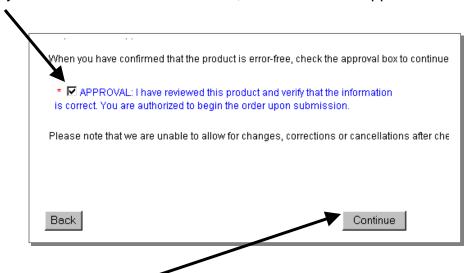


➤ To print the card for layout review/proofing purposes, click here.

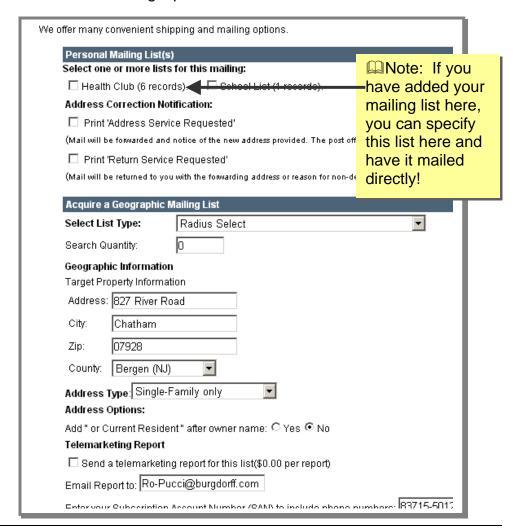


> To Close the Window. Click here.

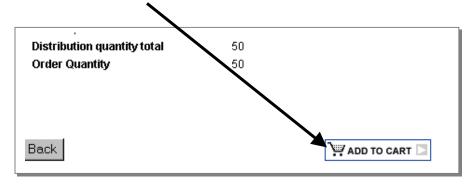
28. If you would like to order the cards, click next to the Approval box.



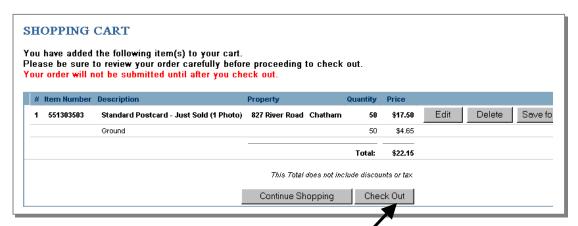
- 28. Click Continue.
- 29. Select Your Mailing Options.



#### 30. Click Add to Cart.

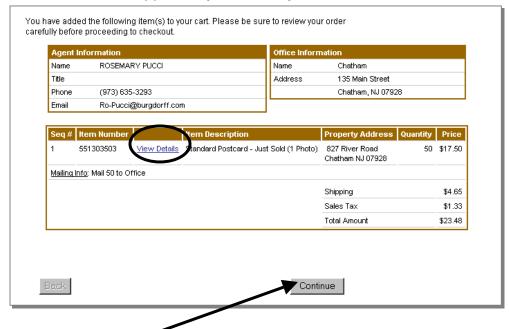


## 31. The Shopping Cart Page displays:

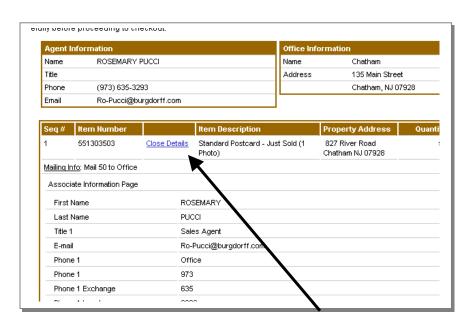


- You can Edit, Delete, or "Save for Later"
  - -OR-
- You can Continue Shopping
  - -OR-
- You can Check Out.
- 32. Click here to Check Out.

33. You will have the opportunity to review your order:

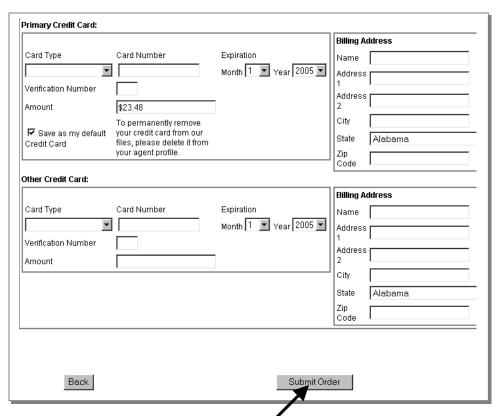


34. Click Continue. If you want to review the specific details for your order, click View Details. The Details display:



To Close the Details, click Close Details.

### 34. The Payment Page displays:



- 35. Enter information, click Submit Order.
- 36. You will get an Order Confirmation Page which you should print by clickining on Print Order.



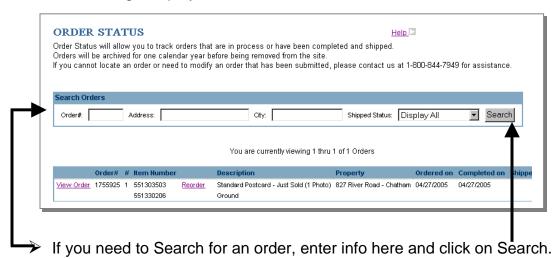
### G. How to Check the Status of Your Order.

1. Log in (Refer to page 3 for instructions if necessary.)

2. Click on Order Status.



#### 3. The Order Page displays:



If you want to view your order, click on View Qrder.



If you want to reorder, click here.



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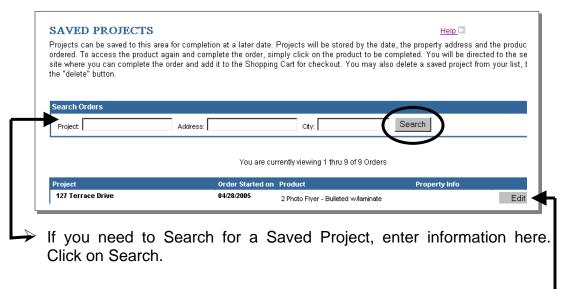
## H. To Access a Saved Project:

1. Log in (Refer to page 3 for instructions if necessary.)

2. Click on Saved Projects.



3. The Saved Projects page displays:



4. To Edit the Project, click here.

Your Project is Open now and ready for you to continue working on it.







## Image Information & Merrill Software Tips:

- 1. The resolution of an image is determined by the number of dots or pixels per inch (dpi or ppi)
- 2. Pixels or dots equal image information, thus the more there are, the higher resolution and better quality of an image you will have.
- Higher Resolution images will have more pixels per inch, resulting in greater detail.
- 4. For printing an image, you need at least 150 dots per inch to 300 dots per inch. 300 dots per inch is preferable for professional printing
- 5. Please note if the resolution of an images is too low, it will appear pixelated when printed.

# Basic Guideline for Updating Agent Photos

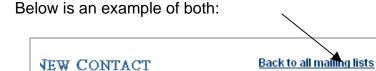
- ✓ \*.Must be a JPG Format
- √ \*480 X 640 Pixels
- ✓ \*Under 1 Megabyte File Size

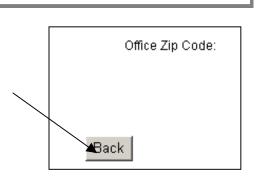
# **Basic Guideline for Updating Property Photos.**

- ✓ Must be JPG format
- ✓ The recommended Minimum Property Photo for Flyers (one-sided with or without laminate) & Property Postcards Large and Standard is 1300 X 1500 pixels (minimum 2 mega pixel camera on the highest setting)
- Recommended Minimum
   Property Photo for Premium
   Property Flyers and Brochures is
   2250 X 2250 pixels (minimum 5 mega pixel camera on the highest setting.
- ✓ Under 4 Megabyte File Size



6. When you want to return to a previous page within the program, you should look to see if there is a **back** button at the bottom. Sometimes you have to scroll down to see this. Additionally, sometimes you will see a way to get back to the previous page, such as **Back to All Mail List** from another page. You should use these buttons instead of the back button on the Internet Explorer because **sometimes it may not work**.





7. Need Help? After you log on (Refer to page 3 if necessary) you can check out the on-line help by clicking here.



8. You can then click on what you need help on. e.g.,

