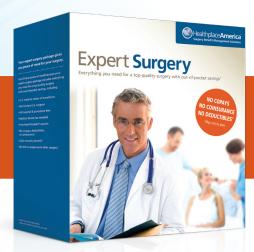
# Surgery is the most expensive part of your health plan. Now you can finally start managing it.

The Healthplace Surgery Benefit™ gives you complete surgery packages that save up to 30%-50% per procedure versus typical negotiated rates.



#### **Savings and Predictability for Employers**

The savings are made possible by top-quality, high-volume medical providers who are competing for the opportunity to serve your plan members. Our fixed-rate pricing delivers greater predictability because you know the total cost of claims *prior* to surgery. And our Expert Opinion Program reduces costs even more by eliminating unnecessary procedures.

## **Quality Healthcare and Savings for Employees**

Best of all, your employees will love the Healthplace Surgery Benefit™. They can go to some of the best surgeons in the U.S. with no personal out-of-pocket costs. We provide HealthGrades® reports for free on our Web site, so your employees can choose the best provider for their needs.

Personal Coordinators will guide your employees through the entire surgery process, and all travel and upscale hotel accommodations are provided for the employee and a companion. The **Healthplace Surgery Benefit<sup>TM</sup>** is designed to provide a complete expert surgery experience.

The Healthplace Surgery Benefit™ is simple to add, simple to administer, saves your plan money and improves employee benefits. This is the innovation healthcare has been waiting for.

### What's included In a Surgery Package?

Surgery packages provide a complete surgery experience, including:

- U.S. medical center of excellence
- World-class U.S. surgeon
- Free HealthGrades® reports
- All hospital and procedure fees
- Medical device (as needed)
- Travel and upscale hotel for two
- Expert Opinion Program
- Personal Care Coordinator
- Cash recovery benefit

#### **Providers & Procedures**

Many procedures are available nationwide\*, including:

- Cardiovascular
- Orthopedic
- Neuro & Spine
- Cancer
- Bariatric
- Breast Cancer Procedures
  Reconstruction
- Gynecological Surgery
- And more
- \* Details may vary by plan design. Please verify specific benefits for your plan.

## **Cost Comparison for a Coronary Artery Bypass Graft**

		EMPLO	YER	EMPL	OYEE
In-Network Local Provider	Medical Cost	\$67,500			
	Member Cost	\$1,000		\$1,000	Deductible, co-pay & uncovered expenses
	Total Cost	\$66,500		\$1,000	
Healthplace Surgery Benefit™ Surgery Package	Medical Cost	\$42,165	Includes travel, lodging		
	Member Incentives	\$3,000		\$3,000	Cash recovery benefit*
	Total Cost	\$45,165		\$0	
	Savings	\$21,335	34%	\$4,000	

