PROFESSIONAL RECOMMENDATIONS

Sr. Outbound Technical Marketing Manager at **QLogic**

"J is an extraordinary talent. He possess a rare gift of being able to understand deeply a complex technology or technical issue; and more importantly, being able to synthesize the information and articulate it in an easy to understand concepts. This talent is perhaps the primary reason why J is second to none in his ability to communicate both in a verbal and written form. In pre-sales architecture discussions and training situations, J was my "go to" guy for our most important engagements and he always exceeded my expectations and those of the C-level staff." *November 20, 2009*

Dino Balafas*, Senior Director of Worldwide Field Marketing, QLogic*

"J Metz reported to me in the capacity of Technical Field Marketing, where I called upon him to act as subject matter expert for multiple technologies. Serving as the voice of QLogic and primary technical presenter, J was instrumental in driving increased customer awareness and deeper partner relationships during a lengthy series of technical road shows. J's expert understanding of how people learn, arms him with the ability to quickly connect with his audience, and ensure the key takeaways are absorbed. His strong technical skills are such that new technologies are easily learned, and then turned out in simple, easy-to-understand training materials. It is a pleasure for me to write a recommendation for J, and would be happy to work with him again." *November 20, 2009*

Kyle Roblyer*, (Acting Director) Senior Outbound Marketing Manager, QLogic Corporation*

"I worked with J extensively at QLogic. J was our evangelist for a new technology called FCoE and supported the product in both creating and delivering very dynamic seminars for end customers interested in the technology. J is an extremely prepared and confident speaker with the technical expertise to back it up. I've spent a lot of time in public speaking and J is among the best I've ever seen in holding an audience while delivering a focused message. I highly recommend J for a role that would take advantage of his natural talent in delivering focused, compelling marketing messages to a technical audience." *December 9, 2009*

Justin Couvillion, *Sr. Territory Account Manager, QLogic*

"J Michel Metz has truly been a pleasure to work with and has been of enormous assistance to me personally and the HP team as a whole within QLogic. While working with J over the past 14 months, he has been instrumental in creating the collateral for several aspects of QLogic business within HP and has been the main evangelist for both FCoE and InfiniBand. In addition to all that, he is a pleasure to work with and I don't hesitate for a moment recommending him." *December 3, 2009*

Chris Coleman, *Principal Systems Engineer, QLogic*

"J is one of the rare breed that can quickly and deeply grasp technical subjects and explain it to others in terms meaningful to them. I had the pleasure of meeting him in a class I was delivering prior to his joining QLogic and recognized then his ability to learn not just the technical aspects of a technology, but see the value in it for customers. At QLogic, he was happy to evaluate new material I was creating and valued his input." *December 3, 2009*

Alex Matheson, *Sr. Technical Training Specialist, QLogic*

"J took a position with little structure or description and absolutely made it his own. Embracing a new technology and becoming the "go to" inside the organization is a real credit to J and his ability to working without guidance, see the finish product and drive towards a successful resolution. J certainly tackled this difficult assignment and can take on another with a similar outcome." *November 25, 2009*

Jeff Stein, *Systems Engineer, QLogic Corporation*

"I had the pleasure of working with J on a training development project. I found J to be extremely knowledgeable of the training development process. His humor assisted in getting trhough some of the weekly meetings that were held and he was always willing to assist others in any way he could. I would recommend J for any postion that he thought he could handle, because he has the competence and confidence to do anything." *November 22, 2009*

Duane Engle, *Sr. Technical Training Specialist, QLogic*

"J and I worked together at QLogic increasing awareness of new technologies, specifically Fibre Channel over Ethernet FCoE. J mentored me in the technical aspects of our role as well as created sales/marketing material to educate me, deliver internally to our counterparts and deliver to the field customers. J is an excellent technical resource fully grasping and understanding the technologies but he also has the unique talent of conveying that message. J is one of the best presenters that I've ever seen. The material that he develops and his style of delivery are engaging. J is comfortable in front of a very technical audience or a mixed group of people. I highly recommend J as both a technologist and evangelist." *November 22, 2009*

Chris Platt, *Solutions Architect, QLogic*

"J Metz is one of the most talented presenters I've had the pleasure to know. He has the unique ability to grasp very technical topics and be able to explain them in non-technical terms making the topic simple and enjoyable to learn. He is a team player and I hope I get the chance to work with him in the future." *November 20, 2009*

Joe Muniz, *VMware, Cisco & EMC (VCE) Marketing Manager, QLogic Corporation*

Systems Engineer at Apple

"J is known to me as a driven and tenacious colleague who will always go above and beyond to provide the best solution that fits the customer and the environment every time. In working with J with our Major Accounts customers, he showed a level of knowledge, skill and teamwork that is to be admired and respected. J always fully aware of the full picture, and is well able to present this at the highest level with strategic partners and customers." *November 25, 2009*

Jason Brown, *Account Executive- Strategic Major Accounts- Enterprise, Apple Sales International*

"J and I worked together as System Engineers developing SAN solutions for video, audio, and broadcasting client. During this time he approached each project in true teamwork fashion - always supporting his team members efforts and ideas and encouraging the best solution to a problem, even if it were not his own. J's

contributions were instrumental to the bottom-line and he was able to lift his teammates' ideas to the next level, always prompting them to produce better results." *November 23, 2009*

> Marcelo Oliveira, *Consultant - Pro Markets EMEIA, Apple*

"J certainly has an eye for detail which customers very much appreciate. J comes across very well in front of customers and has the ability to convey extremely complex technical situations in a manor which is both succinct and engaging. Lawrence" *November 22, 2009*

> Lawrence Stephenson, *Education Consultant, Apple Computer*

"I have worked with J, initially as a colleague at Apple, and later on when I was working as a freelancer in close cooperation with the System Engineering group at Apple UK. Attention to details is a strong suit of J when it comes to technical architectures. He is outstanding when it comes to customer interactions, logistics, and presentations, and always goes the extra mile to close the deal. He wins over them even in chaotic environments. I highly recommend J and would welcome the opportunity to work with him again." *November 20, 2009*

> Kuppusamy Ravindran, *Apple Server and Storage Consulting, Freelance operations*

President at Communiweb Communications, Inc.

"J is a first rate creative problem solver, and that is what I most highly prize in anyone I work with. It is one thing to provide IT services, it is a completely different experience working with someone who can break down the issue to the business problem and tackle it from that standpoint. J is one of the finest people out there for not just solving IT problems, but solving business problems." *November 20, 2009*

> Chris Rank *IT Manager, PUSH*

Note: Additional recommendations, referrals, and details are available upon request.