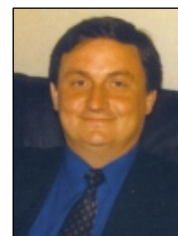


RESUME



PERSONAL ANTECEDENTS

Full Name : Arturo Andrés Mina Molina

Date of Birth : 03 de Diciembre de 1964

Place of Birth : Santiago - CHILE

Marital Status : Married, 03 children (19, 16 and 13)

Nationality : Chilean

ID Number (Chile) : 9.968.633-2

ID Number (USA) : M554-001-64-443-0 (DL)

Passport ID N° : B0283584 (9.968.633-2)

Social Security N° : XXX-XX-8979 (Valid for work in USA)

Home Address : Av. Cristobal Colón 4695 – Dept 504

City Department : Las Condes

City - Country : Santiago – Chile

ZIP Code : 7580386 State: RM

Home Phone : 56-99-781 0801 Cellular: 56-99-781 0801

Languages : English, Spanish

E-Mail : arturomina@prgtec.com

ACADEMIC ANTECEDENTS

Elementary and Middle School

Andree English School – Santiago - Chile.

03/1970 - 12/1978

High School

Instituto Nacional – Santiago – Chile.

03/1979 - 12/1982

Colleges and other studies

Chile Air Force School: Escuela de Aviación Capitán Avalos.

01/1983 - 02/1984

Studies: Administration and Engineering.

INACAP University

03/1984 - 01/1988

Mention-Degree: General Administration and Food & Beverage. Titleholder.

Professional Trainee Place: Holiday Inn Crown Plaza Hotel. Area: Housekeeping, Glasses, Kitchen, Administration & General Management. Position: Housekeeping assistant, Glassman assistant, Chef assistant, Food and Beverage Manager assistant, General Manager assistant.

Advance General Computers and Systems studies

08/1985 to the date

I elaborate different Hotel and Companies Control and Organization systems (Control Systems & Software) like: Costs and Production, Financier Accounting, Remunerations, Sales Management, Events Organization, etc.

LABOR ANTECEDENTS

Company: Altamira Technology (**Spain**) & PRGTEC (**Chile**).

08/2009 to the date

Position: International Operations Manager

Functions: Operation, Develop, Marketing, Customer Services and Consultantships on Shift Management software, LaborXpress and LaborPlan (work shifts) for Hotels Business. Our applications provide a solution for Administrating, Planning, Optimizing, Controlling, and Programming employee's work shifts. I'm also working with our dealers in Ecuador, Chile, Mexico, Panama and Puerto Rico.

Company: Star Hospitality Solutions (**Residence in USA**).

10/2005 - 10/2008

Position: Operations Manager of Latin America and The Caribbean Market.

Functions: Worked on the Administration, Operation and Marketing areas. I worked directly with the international market, specifically with the following dealers: Spain, Ecuador, Chile, Argentina, Colombia, Mexico and Saint Thomas Island, Barbados Island, Bahamas Island, Peru, Panama, Honduras, Guatemala, Uruguay, Venezuela and Paraguay. My family and I were living in USA for 4 years (Broward County, Florida, 33029).

Company: Radiant Systems (**Residence in USA**).

09/2003 - 09/2005

Position: International PMS Account Manager of Latin America and The Caribbean Market.

Functions: Operation, Marketing, Customer Services and Installations of Aloha PMS Systems. I worked directly with the following dealers: Ecuador, Chile, Argentina, Colombia, Mexico and Saint Thomas Island. Radiant decided to close the activities and sales of Aloha PMS product in the international and local (USA) market because the software had a numbers of serious problems in operation, so they decided to cancel the purchase contract of the system with the original company.

Company: FrontSuite S.A. 09/1999 - 08/2003

Position: International Hospitality Manager.

Functions: I made the international opening distribution for FrontSuite PMS product in: Argentina, Peru, Uruguay, Brazil, Venezuela, México, Cuba, United States and Spain. My work was directly involved in National and International Administration, Operation, Control and Management of installed hotels with our software FrontSuite, and in Food & Beverage or Restaurant hotel departments or individual companies.

Company: Teknos Comunicaciones. 01/1999 - 08/1999

Position: Product Manager of Micros-Fidelio.

Functions: Operation, Marketing, Installations and Trainee of Micros-Fidelio Systems.

Company: Ap Producciones. 04/1993 - 12/1998

Position: Production and Marketing Manager.

Functions: Worked on organizing national and international conventions, congresses, seminars, conferences and everything related to special events, attending companies like: Sony Music Entertainment Chile Ltda., Coca-Cola Company, Polygram, Warner Music, Chiletrans, Emi Odeon, Coasin Chile, AFP Habitat, Procter & Gamble Chile, Coprona, Lever Chile, Megavisión (Festival de Viña del Mar), among others. At the same time I continue with my own studies and working in some computers consultants offices for hotels and companies (control development for different areas) in general.

Company: Hotel Marbella Resort. (V Region - Chile) 12/1991 - 03/1993

Position: Resident General Manager

Functions: Direction, General Administration and Control all the areas of the Hotel.

Company: Host Chile S.A. (with branches in Miami - USA) 12/1989 - 11/1991

Position: Installer, Trainer, Software System Administrator and Marketing Consultant

Functions: I marketed our products to a select group of hotels, such as: Hotel Parinacota, Hotel Leonardo Da Vinci, Hotel Manquehue, Hotel Arica, Hotel O'Higgins, Hotel Miramar, Apart Hotel Director, Hotel Santiago Park Plaza, Hotel Marbella Resort and Hotel Agustinas. My duties also included installing the software system and training employees and managers at these hotels.

Company: Reinecke y Fischer Ltda. (Antofagasta City - Chile) 12/1988 - 11/1989

Position: Camping Administrator Assistant in Minera Escondida.

Functions: Controlled F&B area (03 Casinos for 3.000 people). Designed software systems of organization and control for different areas, like: Credential Registry, Personnel Registry, Rooms Registry and Distribution (Pavilions), Casino Consumption Registry (03), Labels Preparation System (Bar Codes). Creation of Control Forms, like: Entrance Request, General Inspections (casino, pavilions, etc.), Daily Reports (fax Antofagasta's Office), Videos Control (movies), Monthly Evaluations, etc. Among the areas controlled by me, I also administrated the areas of: Marketing Area (Events), Camping Maintenance, Recreation, Cleaning, Well-being, Food & Beverage (03 casinos), Transport and Receptivity Services, etc.

Company: DataCocktails. 08/1986 - 11/1988

Position: Marketing Assistant and Production Supervisor (F&B).

Functions: Event Productions, as: Conventions, Seminars, Launchings Promotions and Events, End of Year Productions, Cocktails and Banquets, etc., for the following companies: CBS Records Chile Ltda. (now Sony Music), Air Force Command Army - Chile, Unimarc Supermarket (all branches), San Ramón Municipality, Army Academy, Marriages, Individuals, etc.

OTHER ISSUES

OTHER STUDIES

1. Micros Marketing Course (April-99 / 02 weeks in Buenos Aires, Argentina).
2. Fidelio Fase 1 Course (May-99 / 02 weeks en Beltsville – Washington - USA).
3. Fidelio Fase 2 Course (May-99 / 02 weeks en Beltsville – Washington - USA).
4. Aloha POS (Oct-03 / Dallas – USA).
5. Aloha Hotel Manager PMS (Nov-03 / Dallas – USA).

ACTIVE PARTICIPATION IN PROJECTS

1. **Minera Escondida:** Sistem developing and camping start up for 3000 people.
2. **Hotel Director:** I participated on the Construction (equipment installation), Equipment, Start activities, Administration and Operations.
3. **Hotel Marbella Resort:** I participated in Construction (equipment installation), Equipment, Start activities, Administration and Operations, finally ocupaying Resident manager position.
4. **FrontSuite S.A.:** I participated in software system developing support for hotel reservations trough Internet. Hotel Administration in all areas, Food & Beverage Management, Existences Management.
5. **Star Hospitality Solutions (USA):** I participated in software system developing support for hotel reservations trough Internet. Hotel Administration in all areas, Food & Beverage Management, Existences Management.

SOFTWARE AND SYSTEMS KNOWLEDGE

1. OS: DOS, Windows 95, 98, NT, 2000, XP and Vista.
2. Microsoft Office 2000, 2003, XP, 2007 (Word, Excel, Access, Outlook, Power Point, Publisher).
3. Adobe Systems (Acrobat, Illustrator, Photoshop, InDesign)
4. Communication Systems (VoIP)
5. Quicken (Financial System)
6. Programming (basic) "html" and "php" system, Web pages, Internet.
7. Video Conference system.
8. SQL Database (Microsoft and Pervasive). (User level)
9. Design Systems (Illustrator CS3, Corel Draw, Photo Paint, Paint Shop Pro).
10. FTP Systems (File Transfer Protocol).
11. Internet Manage (Desing, Programming and Publications).
12. Edit, Manage and Animation of Video and Images.
13. Systems: CHSS, Fidelio, Opera, Micros, FrontSuite, Aloha PMS, StarPMS and Shift Creator.

INTERNATIONAL TRIPS

All these trips were to Companies and Resellers offices which I worked with giving them Demonstrations, Support, Customer Services, Information Technology (IT) and Consultantships. I also made Systems Installations, Training in PMS, POS and F&B systems to managers and employees of these Companies and dealers.

N°	City	Country	Visits
1	Mendoza	Argentina	2
2	Córdoba	Argentina	1
3	Buenos Aires	Argentina	4
4	Abaco	Bahamas	1
5	Nassau	Bahamas	5
6	Harbour	Bahamas	1
7	Bridgetown	Barbados	2
8	São Paulo	Brasil	3
9	Tortola	British Virgin Islands	2
10	Bogotá	Colombia	1
11	Cali	Colombia	4
12	Calima	Colombia	1
13	Medellin	Colombia	5
14	La Habana	Cuba	2
15	Guayaquil	Ecuador	5
16	San Pedro de Sula	Honduras	2
17	Tela	Honduras	2
18	Ciudad de México	Mexico	10
19	Toluca	Mexico	1
20	Puebla	Mexico	2
21	Huachinango	Mexico	1
22	Cuernavaca	Mexico	2
23	Acapulco	Mexico	2
24	Zihuatanejo	Mexico	2
25	Ixtapa	Mexico	2
26	Isla Mujeres	Mexico	1
27	Cancún	Mexico	3
28	Teotihuacan	Mexico	1
29	St. Maarten	Netherlands Antilles	1
30	Ciudad de Panama	Panama	5
31	David	Panama	3
32	Asunción	Paraguay	1
33	San Bernardino	Paraguay	1
34	Lima	Perú	2
35	Tacna	Perú	1

36	Lisboa	Portugal	1
37	Madrid	Spain	2
38	Barcelona	Spain	1
39	Palma de Mallorca	Spain	1
40	Cala Dor	Spain	1
41	Granada	Spain	1
42	Málaga	Spain	1
43	Marbella	Spain	1
44	Saint Thomas	U.S. Virgin Island	2
45	Maldonado	Uruguay	1
46	Punta del Este	Uruguay	1
47	Montevideo	Uruguay	1
48	Beltsville	United States	1
49	Washington DC	United States	1
50	Dallas	United States	6
51	Miami	United States	35
52	Orlando	United States	2
53	Kissimmee	United States	6
54	Tampa	United States	3
55	Fort Meyers	United States	5
56	Naples	United States	4
57	Saint Petersburg	United States	2
58	Marco Island	United States	1
59	Chicago	United States	1
60	Baltimore	United States	1
61	Maryland	United States	1
62	Alabama	United States	1
63	Orange County	United States	1
64	Puerto Rico	United States	7
65	Caracas	Venezuela	2