

**Nick Wheby**  
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## Education

### **West Virginia University**

May 2011

Bachelor of Arts in Communication Studies  
Public Relations Minor  
Cumulative GPA: 3.0  
Major GPA: 3.5

## Work Experience

Northwestern Mutual Financial Network, Morgantown, WV      October 2010-Present  
*Financial Representative*

- Listened, engaged, and influenced clients regarding NMFN services
- Consult and Advise with potential clientele
- Attend weekly staff meetings to brainstorm and review client information
- Networked with over 150 potential clients through cold calls

Parkersburg Division of Motor Vehicles, Parkersburg, WV      May 2010-August 2010  
*Customer Service Representative*

- Boosted sales in a time efficient manner
- Counseled upwards of 100 customers per day

## Volunteer Work

Student Organizations, West Virginia University      December 2009

- Marketed for Toys for Tots program

Summers County Appalachian Regional Hospital      June – July 2007  
Physical Therapy Department

## Honors and Memberships

Deans List      Fall 2009 and Fall 2010

- Earning a 3.5 or higher GPA

Mountaineer Maniacs      2007 – Present

- Student group that supports Mountaineer Athletics

## Skills/Achievements

- Proficient in Microsoft Word, Power Point, Excel, Access and research capabilities
- Presented to upwards of 80 students in presentations
- Coordinated and developed team initiatives and brainstorming in over 8 groups throughout college