**Vickram Varma**

**Business Analyst**

+91 87 67 94 44 92, 022 2745 54 87

Email: vickramvarma09@gmail.com

**PROFESSIONAL ACHIEVEMENTS**

* Recovering of debts and reducing negative networth by 2.5%
* Responsible for commencing evening classes for Gopi Birla Memorial School, a part of Birla Edutech Ltd. and utilize idle time of school premises in revenue earning activity
* Was responsible for giving quality and practical solutions to reduce Costs of Procurement of material to Manufacture Steel Pipes. Cost of procurement reduced by 5.5. %

**EDUCATION**

* **PGMBA** (Specialization Finance)

Completed in 2007 from Atharva School of business (Autonomous)

* **B.Com** Completed in 2005 from Mumbai University

 **PROFESSIONAL EXPERIENCE: - (Total 7 Years, Finance & Accounts )**

**ABPS Infrastructure Advisory Pvt. Ltd.**

Designation - Business Analyst

Reporting Authority - Head Finance

Duration - Jun 2013 - till date

* Analyzing financial and economic parameters for preparation of business model
* Secondary research and providing data on markets ,competitors strength, weaknesses and opportunity
* Business Strategy Planning for ABPS Infrastructure Advisory Pvt. Ltd.
* Preparation of CMA dates
* Risk Assessment and mitigation measures
* Preparation and analyzing financial statements to develop forecast models
* Analysing financial and economic parameters for preparation of business model
* Assisting in Management Accounting projects

**Birla Global Corporate Ltd.**

Designation - Business Analyst

Reporting Authority - The President

Duration - Feb 2011 - June 2013

* Analyzing financial and economic parameters for preparation of business model
* Formulating and implementing strategies to reduce and minimize financial risk
* Assist in preparation of process wise profitability statement across business/Locations
* Assist in preparation of Annual Business Plan after collating the data
* Secondary research and providing data on markets ,competitors strength, weaknesses and opportunity
* Business Development for Yash Birla Group Companies
* Identifying and recommending sources of finance for Birla Power Solutions Ltd.
* Co- coordinating with banks and financial institutions and clients through face to face meeting
* Recommending solutions for entering or exiting from the current business
* Analysing financial and economic parameters for preparation of business model

**United Metaltek Ltd.**

Designation - Business Analyst

Reporting Authority - Finance Department

Duration - May 2008 – Jan 2011

* Carryout cost reduction and cost control analysis
* Preparing & evaluating monthly working capital, investment analysis reports
* Conducting Balance sheet,General Ledger analysis,Headcount analysis
* Actively involved in Analyzing and summarizing data and information using appropriate analytical methodologies and frameworks
* Preparation and monitoring budgets vis-à-vis actual
* Updating on emerging market trends & suggesting strategies in accordance
* Analyzing micro & macro economic trends ,Market entrants vis-à-vis competitors
* Arranging new sources of finance for a company’s debt facilities
* Liasoning with banks

**India Infoline Ltd**

Campus Recruitment

Designation - Relationship Manager

Duration - Jan 2007 – Apr 2008

* Handling franchisee queries
* Compliance of the legal documentation of the franchisee and remissior
* Placing orders of buy and sell after monitoring the position of the clients, risk monitoring etc.

**United Breweries Ltd**

Summer Internship

Designation - Trainee

Duration - Apr 2006 – May 2006

**PERSONAL PROFILE**

* Date of Birth : - 12th July 1982
* Sex : - Male.
* Marital status : - Married
* Nationality : - Indian.
* Languages Known :- English, Hindi, Marathi,

**COMPUTER PROFICIENCY**

* Working knowledge of MS-office from last 8 years ( MS Excel – V look up, H look up, Financial functions)
* Working knowledge of Bloomberg from last 3 years
* Working knowledge of Tally 9.0 from last 3 years