Peter Foehl, MBA­­­­­

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# **SUPPLY CHAIN/ OPERATIONS EXECUTIVE**

Over 17 years of experience in managing and coordinating cost savings through excellent supply chain operations in medical device, consumer goods, and electronics manufacturers. Known for improving inventory accuracy, on-time delivery, scrap rate, material costs, and warranty claims, which directly improve the bottom line and add business value.

# **Work Experience**

**Senior Buyer, Feb. 2013 − Present**

VARIN MEDICAL SYSTEMS, Salt Lake City, UT

Manage the supply chain for flat panel imaging x-ray equipment and am responsible for the key commodities with a total annul spend of 70 million dollars.

* Identified new opportunities for process improvements and negotiated cost reductions which resulted in **4 million dollars** in product cost**.**
* Organized supply chain which reduced stock out **by 80%.**
* Negotiated a contract with key supplier which saved **150K** in scrap cost annually.
* Fluent in **over 50+ SAP transactions.**
* Streamlined supply chain for key components resulting in **15K** in freight cost year over year.

**Materials Manager, April 2007 − Feb. 2012**

CONNOR SPORT COURT INTERNATIONAL, Salt Lake City, UT

Managed the supply chain by adapting to the needs of the business, negotiated cost reductions on all spend, and conducted shrewd inventory management through process improvements, working smarter, simplifying inventories, and adapting the warehouse layout to meet company objectives. Also, successfully led colleagues, clients and technical personal during the design, application, and implementation stages of projects.

* Designed the layout, executed the move to a 75,000 sq. ft. warehouse and distribution center, which resulted in **increased time shipment rate from 65% to 99.8%.**
* **Improved inventory accuracy from 50% to 99%.**
* Developed, wrote, and implemented procedures to achieve ISO 9001 2008 certification.
* **Reduced inventory by $2 million** with shrewd inventory management.
* Achieved a 400K savings on MRO item.
* **Reduced fulfillment claims by 20%** in 2011.
* **Saved $9,000 annually** by implementing zero waste.

**Materials Manager Jan. 2001 − April 2007**

SONIC INNOVATIONS, Salt Lake City, UT

Reported to senior management monthly revenue, material variance and obsolesces, costing, and performance. Implemented all engineering changes, communicate and coordinate with all operations personnel to ensure that material, tooling, and training are completed in production. Managed all production and planning issues, led daily production meetings, communicated critical path material issues to all operations personnel. Consistently delivered projects on time and on budget– frequently utilized unconventional problem solving methods.

**Materials Management**

* **Reduced costs by over $1 million annually** by facilitating the integration of two overseas manufactures.
* Planned production schedule and procured $10 million of product annually from a turnkey supplier.

**Project Management**

* Successfully managed 8 manufacturing personnel on a supply item project that reduced manufacturing expenses by $120k annually.
* **Implemented 5S cost saving measures**, improved process operations, and negotiated improved contracts with turnkey supplier.

• Successfully facilitated lean manufacturing processes and consolidation of account to lower annual freight costs by **$30K annually**.

**Production Manager Aug. 2000 − Jan. 2001**

EVANS & SUTHERLAND, Salt Lake City, UT

Facilitated the planning, scheduling, and executing the workload on the shop floor for the aftermarket business. Implemented lean manufacturing processes which improved the customer repairs process by greatly increasing the visibility of work in process orders.

**Manufacturing Planner**, **May 1997 ­­­­− Aug. 2000**

BAKER PROCESS/EIMCO, Salt Lake City, UT

Coordinated, for product line forecasting, maintaining stock levels, load and capacity scheduling, building BOM’s and routings, and communicating status to upper management. Managed material sourcing, handled timely production builds, and executed customer fulfillment of a $9 million business.

• **Improved inventory accuracy to 98%** and maintained that level while in this position.

**EDUCATION**

**Executive MBA** **2006**

David Eccles School of Business, University of Utah, Salt Lake City, UT

• **3.92 GPA**

• Member of Beta Gamma Sigma

**APICS CPIM Certification**

Weber State University, Ogden, UT

• 3.52 GPA

**Bachelor of Fine Arts** **1989**

Allegheny College, Meadville, PA